## LändReport

AMERICA'S 2022 **BROKERAGES** 





The Editors of the Magazine of the American Landowner present our 2022 survey of the leading real that specialize in land.

Edited by Cary Estes

SPECIAL REPORT

## **BROWN LAND +** PLANTATION ADVISORS

RICEANDDUCKS.COM

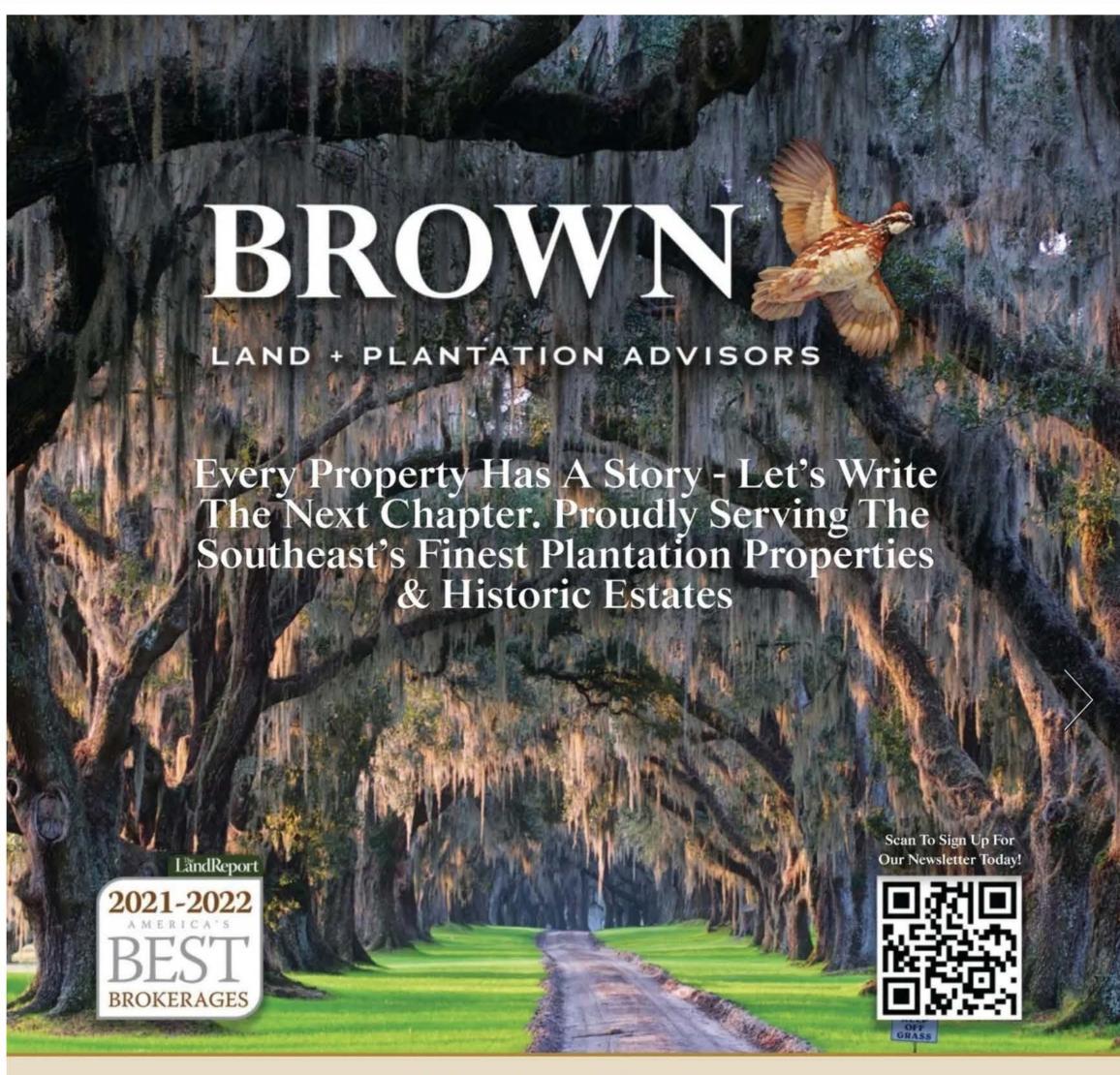
(803) 480-1260

2021 SALES: \$100M-\$250M

Who: Specializing in the sale and marketing of plantations, estates, timberlands, and high-quality sporting properties throughout the Southeast. We consider the investment and wealth preservation attributes of owning land, and highlight these features. We evaluate land from a conservation easement, wildlife, mitigation, and timber perspective, and also consider intangible attributes like safety and security, history, and recreational benefits. WOW: Sold Twickenham Plantation in Yemassee, South Carolina, one of the most historic and aesthetically appealing game-rich plantations in the state. What was your take on 2021? The market was absolutely unbelievable. We listed, marketed, and sold properties for record pricing to buyers from all over the US. Demand steadily rose as the supply decreased, driving prices to all-time highs. How is 2022 shaping up?

It's a seller's market with a scarcity of top-tier properties. The only thing that will slow sales will be inventory, because the demand continues to rise steadily.





## www.RiceAndDucks.com





